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Building The Future With MAS 200®

TDX Construction Corporation

For more than 20 years, TDX Construction Corporation has been managing the construction and renovation of many major structures in its home state of New York. Respected institutions such as Columbia University, Baruch College and the College of Staten Island trust TDX for their construction projects. The firm is currently completing the \$190 million new construction of the Baruch College Academic Complex in Manhattan. From sports facilities to laboratories to athletic fields, evidence of this company’s talent is found throughout the New York area.

Expecting Excellence

TDX Construction Corporation’s stated mission is to bring leadership, commitment and quality to every project. And they

expect no less from their selected software and consultants. They selected Best’s MAS 200 client/server software for its full-featured accounting modules and high performance job costing and payroll modules. And they selected Eagle Consulting Group for the high level of expertise and experience in software they bring. “Working with Eagle, we know we’re working with professionals; they understand business and accounting in addition to the technical side of MAS 90,” comments TDX’s controller, Amy Neidle, “They work with us, as well as for us—it is obvious that they want us to succeed.”

TDX is a loyal long-time user of MAS 90, beginning with the DOS version nearly ten years ago when they switched from Tim-

berline. According to staff, MAS 90 was selected because MAS 90 simply outperformed the competition in the functionality most important to them—payroll and job costing. They upgraded to the graphic version of MAS 90 when it became available, and then to MAS 200, the client/server version. When the remote offices were added they looked to MAS 200’s client/server technology to offer such needed benefits as more efficient distributed processing, high performance, enhanced data integrity and reliability. MAS 200 has demonstrated the features, power, and flexibility to grow as the company grows.

Payroll and Job Costing

Payroll for a construction company can be complex. TDX has salaried, hourly, and union employees and MAS 200’s Payroll

module manages it all with ease. In addition to processing payroll for union employees, a certified payroll report is sometimes necessary. With Eagle’s help, a new report was written using payroll history which can be printed on demand for submission to the clients for requisitions.

MAS 200’s well designed Job Cost module provides all the power they need to ensure

that jobs are well monitored and job data is easily accessible. All the costs associated with jobs (which range from \$1 to \$400 million) run through their system. Acting as both a construction manager and as a general contractor, TDX must track and manage subcontractor costs as well as their own direct costs and labor—and MAS 200 handles this task efficiently. The Sub Job feature is used heavily as they may perform work for hundreds of schools; each school is a sub job and the project is the main job. TDX’s Job Cost module is fully integrated with Accounts Receivable, Payroll, and Accounts Payable prevent-



Typical MAS 200 Project-George Washington H.S. Field

in-FOCUS

ing duplicate entry and maximizing reporting options. TDX generates invoice detail from the Job Cost module, and attaches several reports, written by TDX and the staff at Eagle. These attachments itemize the supporting data for each job.

Multiple Location Functionality With MAS 200

The staff in two satellite offices in Queens require immediate, real-time access to job data and reporting functions. Prior to MAS 200, the satellite offices were forced to dial into the server using pcAnywhere. The resulting connection was slow, awkward and unreliable. Eagle Consulting Group helped coordinate the installation of a WAN (Wide Area Network), including a T1 line (high speed data connection) between the main office and the satellite offices. Now remote users have fast access to the information they need with excellent performance. As an additional benefit of MAS 200, TDX staff enjoys the ability to work from home over the Internet!

Flexible Reporting

TDX enjoys the flexibility and options available in the reports that come standard with MAS 200, as well as the powerful Crystal Report writer. Using MAS 200's ODBC

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Small to large projects are managed with MAS 200 such as Baruch College

drivers, they are also able to draw MAS 200 job costing data into Excel spreadsheets. This is especially valuable as it provides field personnel access to data pertaining to their jobs in a useful familiar spreadsheet form—without compromising the integrity of the accounting software.

Eagle Keeps TDX Building Success

“Eagle’s staff is easy to communicate with and is responsive to our needs. They always have smiles on their face and put everyone at ease.” Controller Amy Neidle says Eagle is unique in many ways and rates Eagle Consulting Group as “excellent” in every aspect. Busy TDX employees take advantage of the one-on-one training Eagle provides. The targeted personalized training allows Eagle to focus on specific and complex issues with sophisticated users, as well as to bring new employees quickly up to speed. Eagle Consulting Group tracks the software version level used by TDX and keeps them apprised of new releases and the associated features—“They take into account our needs relating to the software. They know what’s out there and keep us informed, which is very important to us!”

TDX Construction Corporation, Eagle Consulting Group, and MAS 200—a firm foundation on which to build the future.

Headquartered in New York City, our firm has specialized in MAS 90 and MAS 200 by Best Software since 1994.

Since our firm supports the MAS 90 family of products, you can be assured of our experience and expertise in solving business problems.

If you need to improve how your firm approaches manufacturing, we would like to talk with you to see if MAS 90 is the right solution for you.



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