

Accounts Receivable

Salesperson Sales Analysis

Salesperson			Sales	Cost of Sales	Gross Margin	Commissions
Alfred	Alfred Tabasco	Period to Date	29,180,975.290	22,250,112.164	23.75%	4,360,068.660
		Year to Date	29,180,975.290	22,250,112.164	23.75%	4,360,068.660
		Prior Year	2,889,342.352	2,099,096.048	27.35%	402,888.870
John	John Smith	Period to Date	1,083,997.081	757,901.026	30.08%	159,837.520
		Year to Date	1,083,997.081	757,901.026	30.08%	159,837.520
		Prior Year	83,431.659	51,002.451	38.87%	13,552.150
Mary	Mary Jones	Period to Date	1,083,997.081	757,901.026	30.08%	159,837.520
		Year to Date	1,083,997.081	757,901.026	30.08%	159,837.520
		Prior Year	83,431.659	51,002.451	38.87%	13,552.150
Vincent	Vincent LaPalma	Period to Date	7,305,443.830	5,562,528.031	23.86%	1,090,017.170
		Year to Date	7,305,443.830	5,562,528.031	23.86%	1,090,017.170
		Prior Year	722,335.588	524,774.010	27.35%	100,722.240
Report Totals		Period to Date	38,654,413.282	29,328,442.247	24.13%	5,769,760.870
		Year to Date	38,654,413.282	29,328,442.247	24.13%	5,769,760.870
		Prior Year	3,778,541.258	2,725,874.960	27.86%	530,715.410