

SALESPERSON COMMISSION REPORT

FOR INVOICE DATES: THRU 05/31/03

SALESPERSON NO: 01-0100 Jim Kentley

CUSTOMER NO/ INVOICE NO	INV DATE	SPLIT COMM %	COMM RATE	INV TOTAL	SALES SUBJ TO COMSSSN	COST SUBJ TO COMSSSN	GROSS PROFIT	PROFIT PERCENT	COMMISSION AMOUNT
01-ABF American Business Futures									
0000169	- IN 05/29/03	100.00%	10.000%	2,416.25	2,295.00	.00	2,295.00	100.00%	229.50
0000190	- IN 04/30/03	100.00%	10.000%	85.00	85.00	.00	85.00	100.00%	8.50
0000191	- IN 05/31/03	100.00%	10.000%	2,416.25	2,295.00	.00	2,295.00	100.00%	229.50
0100009	- IN 05/23/03	100.00%	10.000%	2,032.54	1,979.99	1,086.55	893.44	45.12%	198.01
0100011	- IN 05/28/03	100.00%	10.000%	265.86	242.34	106.30	136.04	56.14%	24.23
0100012	- IN 05/28/03	100.00%	2.000%	666.53	610.56	298.61	311.95	51.09%	12.22
0100033	- IN 05/15/03	100.00%	10.000%	1,113.05	1,075.85	589.83	486.02	45.18%	105.44
0100034	- IN 05/15/03	91.00%	10.000%	2,467.61	2,350.10	145.75	2,204.35	93.80%	213.86
0100039	- CM 05/16/03	100.00%	10.000%	47.56-	44.66-	15.50-	29.16-	65.29%	4.47-
0100041	- IN 05/31/03	100.00%	.000%	38.20	33.20	15.45	17.75	53.46%	3.32
0100042	- IN 05/21/03	100.00%	10.000%	864.25	826.25	387.50	438.75	53.10%	82.63
0100048	- IN 05/30/03	100.00%	.000%	130.00	130.00	65.00	65.00	50.00%	13.00
0200086	- CM 05/31/03	100.00%	10.000%	179.30-	165.75-	82.50-	83.25-	50.23%	16.58-
CUSTOMER 01-ABF TOTALS:				12,268.68	11,712.88	2,596.99	9,115.89	77.83%	1,099.16
01-BRESLIN Breslin Parts Supply									
0000171	- IN 05/29/03	100.00%	10.000%	1,250.00	1,250.00	.00	1,250.00	100.00%	125.00
0000172	- IN 05/29/03	100.00%	10.000%	1,003.97	939.25	467.50	471.75	50.23%	93.93
0000193	- IN 05/31/03	100.00%	10.000%	1,250.00	1,250.00	.00	1,250.00	100.00%	125.00
0000194	- IN 05/31/03	100.00%	10.000%	1,003.97	939.25	467.50	471.75	50.23%	93.93
0100035	- IN 05/15/03	100.00%	10.000%	149.13	132.50	49.15	83.35	62.91%	13.25
0100040	- IN 05/27/03	100.00%	.000%	9,596.76	9,130.25	4,558.64	4,571.61	50.07%	913.03
0100044	- IN 05/21/03	100.00%	10.000%	1,646.13	1,572.50	280.00	1,292.50	82.19%	157.25
CUSTOMER 01-BRESLIN TOTALS:				15,899.96	15,213.75	5,822.79	9,390.96	61.73%	1,521.39
SALESPERSON 01-0100 TOTAL:				28,168.64	26,926.63	8,419.78	18,506.85	68.73%	2,620.55

SALESPERSON COMMISSION REPORT

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SALESPERSON NO: 01-0200 Shelly Westland

CUSTOMER NO/ INVOICE NO	INV DATE	SPLIT COMM %	COMM RATE	INV TOTAL	SALES SUBJ TO COMSSSN	COST SUBJ TO COMSSSN	GROSS PROFIT	PROFIT PERCENT	COMMISSION AMOUNT
01-ABF American Business Futures									
0100034	- IN 05/15/03	5.00%	10.000%	2,467.61	2,350.10	145.75	2,204.35	93.80%	11.75
CUSTOMER 01-ABF TOTALS:				2,467.61	2,350.10	145.75	2,204.35	93.80%	11.75
01-AVNET Avnet Processing Corp									
0000170	- IN 05/29/03	100.00%	8.000%	4,041.00	4,007.50	1,960.00	2,047.50	51.09%	320.60
0000192	- IN 05/31/03	100.00%	8.000%	606.00	572.50	280.00	292.50	51.09%	45.80
0100043	- IN 05/21/03	100.00%	8.000%	1,935.25	1,935.25	277.50	1,657.75	85.66%	154.82
CUSTOMER 01-AVNET TOTALS:				6,582.25	6,515.25	2,517.50	3,997.75	61.36%	521.22
01-HILLSB Hillsboro Service Center									
0000164	- IN 05/16/03	100.00%	8.000%	1,275.00	1,275.00	.00	1,275.00	100.00%	102.00
0000195	- IN 05/31/03	100.00%	8.000%	1,275.00	1,275.00	.00	1,275.00	100.00%	102.00
0100007	- IN 05/23/03	100.00%	8.000%	321.92	273.60	115.99	157.61	57.61%	21.89
CUSTOMER 01-HILLSB TOTALS:				2,871.92	2,823.60	115.99	2,707.61	95.89%	225.89
01-RSSUPPL R & S Supply Corp.									
0000166	- IN 05/21/03	100.00%	8.000%	1,314.75	1,145.00	560.00	585.00	51.09%	91.60
0000196	- IN 05/31/03	100.00%	8.000%	1,314.75	1,145.00	560.00	585.00	51.09%	91.60
CUSTOMER 01-RSSUPPL TOTALS:				2,629.50	2,290.00	1,120.00	1,170.00	51.09%	183.20
01-SHEPARD Shepard Motorworks									
0000205	- IN 04/30/03	100.00%	8.000%	259,839.95	259,839.95	.00	259,839.95	100.00%	20,787.20
0100045	- IN 05/31/03	100.00%	.000%	283,500.00	283,500.00	157,500.00	126,000.00	44.44%	22,680.00
CUSTOMER 01-SHEPARD TOTALS:				543,339.95	543,339.95	157,500.00	385,839.95	71.01%	43,467.20
02-JELCO Jellco Packing									
0100038	- IN 05/16/03	10.00%	7.200%	116.08	133.04	5.70	127.34	95.72%	.81
CUSTOMER 02-JELCO TOTALS:				116.08	133.04	5.70	127.34	95.72%	.81
SALESPERSON 01-0200 TOTAL:				558,007.31	557,451.94	161,404.94	396,047.00	71.05%	44,410.07

SALESPERSON COMMISSION REPORT

FOR INVOICE DATES: THRU 05/31/03

DIVISION NO: EAST SALES OFFICE

CUSTOMER NO/ INVOICE NO	INV DATE	SPLIT COMM %	COMM RATE	INV TOTAL	SALES SUBJ TO COMMSN	COST SUBJ TO COMMSN	GROSS PROFIT	PROFIT PERCENT	COMMISSION AMOUNT
DIVISION 01 TOTALS:				586,175.95	584,378.57	169,824.72	414,553.85	70.94%	47,030.62

SALESPERSON COMMISSION REPORT

FOR INVOICE DATES: THRU 05/31/03

SALESPERSON NO: 02-0200 Jonathan Miller

CUSTOMER NO/ INVOICE NO	INV DATE	SPLIT COMM %	COMM RATE	INV TOTAL	SALES SUBJ TO COMMSN	COST SUBJ TO COMMSN	GROSS PROFIT	PROFIT PERCENT	COMMISSION AMOUNT
01-AVNET 0000170 - IN	Avnet Processing Corp 05/29/03	100.00%	8.000%	4,041.00	4,007.50	1,960.00	2,047.50	51.09%	320.60
CUSTOMER 01-AVNET TOTALS:				4,041.00	4,007.50	1,960.00	2,047.50	51.09%	320.60
SALESPERSON 02-0200 TOTAL:				4,041.00	4,007.50	1,960.00	2,047.50	51.09%	320.60

SALESPERSON COMMISSION REPORT

FOR INVOICE DATES: THRU 05/31/03

SALESPERSON NO: 02-0300 Harvey Earlwright

CUSTOMER NO/ INVOICE NO	INV DATE	SPLIT COMM %	COMM RATE	INV TOTAL	SALES SUBJ TO COMSSSN	COST SUBJ TO COMSSSN	GROSS PROFIT	PROFIT PERCENT	COMMISSION AMOUNT
01-ABF American Business Futures									
0100034	- IN 05/15/03	4.00%	10.000%	2,467.61	2,350.10	145.75	2,204.35	93.80%	9.40
CUSTOMER 01-ABF TOTALS:				2,467.61	2,350.10	145.75	2,204.35	93.80%	9.40
02-AUTOOCR Autocraft Accessories									
0000165	- IN 05/16/03	100.00%	11.500%	6,406.53	5,796.25	3,000.00	2,796.25	48.24%	666.57
0000200	- IN 05/31/03	100.00%	11.500%	6,406.53	5,796.25	3,000.00	2,796.25	48.24%	666.57
0000208	- IN 05/31/03	100.00%	11.500%	127.25	127.25	.00	127.25	100.00%	14.63
CUSTOMER 02-AUTOOCR TOTALS:				12,940.31	11,719.75	6,000.00	5,719.75	48.80%	1,347.77
02-CUSTOM Custom Craft Products									
0000168	- IN 05/29/03	100.00%	11.500%	4,337.98	3,987.50	1,955.00	2,032.50	50.97%	458.56
0000204	- IN 05/31/03	100.00%	11.500%	4,337.98	3,987.50	1,955.00	2,032.50	50.97%	458.56
0100006	- IN 05/05/03	100.00%	11.500%	1,281.28	1,292.90	506.12	786.78	60.85%	148.69
0100037	- IN 05/15/03	100.00%	11.500%	1,560.30	1,601.10	919.49	681.61	42.57%	165.71
CUSTOMER 02-CUSTOM TOTALS:				11,517.54	10,869.00	5,335.61	5,533.39	50.91%	1,231.52
02-GREALAR Greater Alarm Company									
0100046	- IN 05/31/03	100.00%	.000%	825.50	778.77	410.31	368.46	47.31%	89.56
CUSTOMER 02-GREALAR TOTALS:				825.50	778.77	410.31	368.46	47.31%	89.56
02-JELLCO Jellco Packing									
0100004	- IN 05/05/03	100.00%	11.500%	2,766.22	3,223.79	1,756.04	1,467.75	45.53%	370.73
0100015	- IN 05/28/03	100.00%	7.200%	2,173.61	2,553.66	1,346.60	1,207.06	47.27%	183.87
0100038	- IN 05/16/03	90.00%	7.200%	116.08	133.04	5.70	127.34	95.72%	7.33
CUSTOMER 02-JELLCO TOTALS:				5,055.91	5,910.49	3,108.34	2,802.15	47.41%	561.93
02-ORANGE Orange Door & Window Co.									
0100047	- IN 05/31/03	100.00%	.000%	263.37	263.38	155.00	108.38	41.15%	30.29
CUSTOMER 02-ORANGE TOTALS:				263.37	263.38	155.00	108.38	41.15%	30.29
SALESPERSON 02-0300 TOTAL:				33,070.24	31,891.49	15,155.01	16,736.48	52.48%	3,270.47

SALESPERSON COMMISSION REPORT

FOR INVOICE DATES: THRU 05/31/03

SALESPERSON NO: 02-0400 Ginny Hernandez

CUSTOMER NO/ INVOICE NO	INV DATE	SPLIT COMM %	COMM RATE	INV TOTAL	SALES SUBJ TO COMSSSN	COST SUBJ TO COMSSSN	GROSS PROFIT	PROFIT PERCENT	COMMISSION AMOUNT
02-ALLENAP Allen's Appliance Repair									
0000161 - IN	05/08/03	100.00%	10.000%	290.58	256.25	.00	256.25	100.00%	25.63
0000197 - IN	05/31/03	100.00%	10.000%	290.58	256.25	.00	256.25	100.00%	25.63
0100005 - IN	05/07/03	100.00%	10.000%	401.59	398.80	217.86	180.94	45.37%	39.89
CUSTOMER 02-ALLENAP TOTALS:				982.75	911.30	217.86	693.44	76.09%	91.15
02-AMERCON American Concrete Service									
0000167 - IN	05/21/03	100.00%	10.000%	1,335.98	1,316.25	.00	1,316.25	100.00%	131.63
0000198 - IN	05/31/03	100.00%	10.000%	1,335.98	1,316.25	.00	1,316.25	100.00%	131.63
0100010 - IN	05/28/03	100.00%	2.500%	9,953.88	10,433.83	6,165.59	4,268.24	40.91%	260.87
CUSTOMER 02-AMERCON TOTALS:				12,625.84	13,066.33	6,165.59	6,900.74	52.81%	524.13
02-ATOZ A To Z Carpet Supply									
0000173 - IN	05/29/03	100.00%	10.000%	4,366.20	4,143.75	2,062.50	2,081.25	50.23%	414.38
0000199 - IN	05/31/03	100.00%	10.000%	4,366.20	4,143.75	2,062.50	2,081.25	50.23%	414.38
CUSTOMER 02-ATOZ TOTALS:				8,732.40	8,287.50	4,125.00	4,162.50	50.23%	828.76
02-BAYPYRO Bay Pyrotronics Corp.									
0000162 - IN	05/08/03	100.00%	10.000%	1,275.00	1,275.00	.00	1,275.00	100.00%	127.50
0000163 - IN	05/08/03	100.00%	10.000%	3,989.83	3,435.00	1,680.00	1,755.00	51.09%	343.50
0000201 - IN	05/31/03	100.00%	10.000%	1,275.00	1,275.00	.00	1,275.00	100.00%	127.50
0000202 - IN	05/31/03	100.00%	10.000%	3,989.83	3,435.00	1,680.00	1,755.00	51.09%	343.50
CUSTOMER 02-BAYPYRO TOTALS:				10,529.66	9,420.00	3,360.00	6,060.00	64.33%	942.00
02-CAPRI Capri Sailing Ships									
0000174 - IN	05/29/03	100.00%	10.000%	10,474.73	9,668.75	4,812.50	4,856.25	50.23%	966.88
0000203 - IN	05/31/03	100.00%	10.000%	10,474.73	9,668.75	4,812.50	4,856.25	50.23%	966.88
0000206 - IN	05/01/03	100.00%	5.000%	37,467.95	35,347.12	.00	35,347.12	100.00%	1,767.36
0000207 - CM	05/31/03	100.00%	5.000%	2,248.08-	2,120.83-	.00	2,120.83-	100.00%	106.04-
CUSTOMER 02-CAPRI TOTALS:				56,169.33	52,563.79	9,625.00	42,938.79	81.69%	3,595.08
SALESPERSON 02-0400 TOTAL:				89,039.98	84,248.92	23,493.45	60,755.47	72.11%	5,981.12

SALESPERSON COMMISSION REPORT

FOR INVOICE DATES: THRU 05/31/03

DIVISION NO: WEST SALES OFFICE

CUSTOMER NO/ INVOICE NO	INV DATE	SPLIT COMM %	COMM RATE	INV TOTAL	SALES SUBJ TO COMMSN	COST SUBJ TO COMMSN	GROSS PROFIT	PROFIT PERCENT	COMMISSION AMOUNT
DIVISION 02 TOTALS:				126,151.22	120,147.91	40,608.46	79,539.45	66.20%	9,572.19

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REPORT TOTALS:				712,327.17	704,526.48	210,433.18	494,093.30	70.13%	56,602.81