

PROJECTED DEMANDS REPORT

PERIOD	QTY SOLD LAST YR	QTY SOLD THIS YR	QTY PROJ THIS YR	VAR %	QTY PROJ NEXT YR
Item: BOARD-04230	Whse: 000	Cust: ABC			
01/01/98	0.00	0.00	0.00		0.00
02/01/98	0.00	0.00	0.00		0.00
03/01/98	0.00	0.00	0.00		0.00
04/01/98	0.00	0.00	0.00		0.00
05/01/98	0.00	0.00	0.00		0.00
06/01/98	0.00	0.00	0.00		0.00
07/01/98	0.00	0.00	0.00		0.00
08/01/98	0.00	0.00	0.00		0.00
09/01/98	0.00	0.00	0.00		0.00
10/01/98	0.00	0.00	0.00		0.00
11/01/98	0.00	0.00	0.00		0.00
12/01/98	0.00	0.00	0.00		0.00
Item: DSKTP-00100	Whse: 000	Cust:			
01/01/98	0.00	3.00	0.00		0.00
02/01/98	0.00	5.00	0.00		0.00
03/01/98	0.00	12.00	0.00		0.00
04/01/98	0.00	25.00	0.00		0.00
05/01/98	0.00	2.00	30.00	-93%	0.00
06/01/98	0.00	0.00	35.00	-100%	0.00
07/01/98	0.00	0.00	35.00	-100%	0.00
08/01/98	0.00	0.00	40.00	-100%	0.00
09/01/98	0.00	0.00	35.00	-100%	0.00
10/01/98	0.00	0.00	45.00	-100%	0.00
11/01/98	0.00	0.00	45.00	-100%	0.00
12/01/98	0.00	0.00	50.00	-100%	0.00
Item: DSKTP-00200	Whse: 000	Cust:			
01/01/98	0.00	5.00	0.00		0.00
02/01/98	0.00	7.00	0.00		0.00
03/01/98	0.00	31.00	0.00		0.00
04/01/98	0.00	13.00	0.00		0.00
05/01/98	0.00	19.00	22.00	-14%	0.00
06/01/98	0.00	0.00	25.00	-100%	0.00
07/01/98	0.00	0.00	25.00	-100%	0.00
08/01/98	0.00	0.00	35.00	-100%	0.00
09/01/98	0.00	0.00	40.00	-100%	0.00
10/01/98	0.00	0.00	40.00	-100%	0.00
11/01/98	0.00	0.00	50.00	-100%	0.00
12/01/98	0.00	0.00	50.00	-100%	0.00
Item: DSKTP-00200	Whse: 000	Cust: ABC			
01/01/98	0.00	0.00	0.00		0.00
02/01/98	0.00	0.00	0.00		0.00
03/01/98	0.00	0.00	0.00		0.00
04/01/98	0.00	0.00	0.00		0.00
05/01/98	0.00	0.00	5.00	-100%	0.00
06/01/98	0.00	0.00	8.00	-100%	0.00
07/01/98	0.00	0.00	10.00	-100%	0.00
08/01/98	0.00	0.00	8.00	-100%	0.00
09/01/98	0.00	0.00	6.00	-100%	0.00
10/01/98	0.00	0.00	5.00	-100%	0.00

*INVENTORY OPTIONS INDICATE THAT INVENTORY IS BASED ON FISCAL PERIODS.

IF YOUR FISCAL PERIODS SPAN TWO CALENDAR MONTHS (i.e., 2/16-3/15),

SALES WILL APPEAR IN THE MONTH THAT THE PERIOD ENDS.

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PERIOD	QTY SOLD LAST YR	QTY SOLD THIS YR	QTY PROJ THIS YR	VAR %	QTY PROJ NEXT YR
11/01/98	0.00	0.00	5.00	-100%	0.00
12/01/98	0.00	0.00	10.00	-100%	0.00