

# Current Activities

Type	Date/Time	Contact	Account	Work Phone	Regarding
Literature Request	9/18/2003 8:16:30AM	John Abbott	Abbott Ltd.	(312) 555-7854	Company Data
Meeting	8/11/2003 12:00:00AM	Joe Brandt	California Electric Corporation	(510) 555-6545	Presentation
Phone Call	8/7/2003 12:00:00AM	A. Wright	Denver International Design	(303) 555-2507	Lost Opp
Phone Call	8/6/2003 12:00:00AM	Larry Saurer	Dickerson Tools	(716) 555-4555	Follow up
Meeting	7/17/2003 12:45:00PM	Sharon Bass	US Surgical Manufacturing	(612) 555-6545	Demonstration
Phone Call	7/15/2003 12:00:00AM	John Alfred	Ellington Tool Company	(312) 555-2212	Follow-up
Phone Call	7/14/2003 12:00:00AM	Don Schroer	American Audio, Inc.	(816) 555-5999	Discuss Pains
Phone Call	7/14/2003 12:00:00AM	William Raffensperger	Uptrend & Dow	(503) 555-2999	Qualify for needs
Phone Call	7/11/2003 2:30:00PM				Confirm meeting
Personal Activity	7/11/2003 1:15:00PM				Dentist appointment
Phone Call	7/11/2003 12:00:00AM	Robert Class	Farm Express Products	(515) 555-5820	New Meeting
Phone Call	7/11/2003 12:00:00AM	Claude Lee	Marsh Technologies Corporation		Follow-up
Phone Call	7/11/2003 12:00:00AM	Skip Sehl	Maset Learning	(847) 555-1142	Follow-up
To-Do	7/11/2003 12:00:00AM	Laura Waters	Environmental Machines	(503) 555-6545	Follow up - next step
To-Do	7/11/2003 12:00:00AM				Send proposal
Phone Call	7/10/2003 2:00:00PM				Confirm meeting
Meeting	7/10/2003 10:00:00AM	John Davison	American Electric Associates	(640) 555-4552	On-site Demonstration
To-Do	7/10/2003 9:00:00AM	Jeff Carston	Indiana Tool and Lathe	(317) 555-0505	Send quote
Phone Call	7/10/2003 12:00:00AM	James Star	Somerville Equipment Management	(630) 555-5771	Follow-up
Phone Call	7/10/2003 12:00:00AM	Ms. Lindsay Malvin	Advising Group	(312) 555-8500 x631	RE: Status of work at Abbott Ltd?
To-Do	7/10/2003 12:00:00AM				Import Leads
To-Do	7/10/2003 12:00:00AM	Joe VanDusen	E.F. Inc.	(212) 555-3000	Set up on-site needs analysis
Meeting	7/9/2003 2:30:00PM	John Milligan	Clayco Manufacturing	(214) 555-2220	Demonstration
Phone Call	7/9/2003 11:00:00AM	Larry Anzalone	BMW Motors	+4930467069	Discuss opportunities
Personal Activity	7/9/2003 10:00:00AM				Get car checked up
Phone Call	7/9/2003 10:00:00AM	Bud Wilson	All in One	(206) 555-6021	Request payment for invoice
To-Do	7/9/2003 9:00:00AM	Rajiv Pendyala	International Motor Supply	(317) 555-6547	Send proposal
To-Do	7/9/2003 9:00:00AM	Joe Butte	Tone Industrial Products	(770) 555-6545	Send fax
Personal Activity	7/9/2003 8:30:00AM				Doctor appointment
To-Do	7/9/2003 12:00:00AM	Mike Story	Zenith Robotics Corp.	(708) 555-9878	Send literature
Phone Call	7/9/2003 12:00:00AM	John Roehm	Alcopter Investments	(309) 555-5500	Follow-up
Phone Call	7/9/2003 12:00:00AM	James Sibr	Pacific Financial	(708) 555-4643	Follow-up
Phone Call	7/9/2003 12:00:00AM	John Abbott	Abbott Ltd.	(312) 555-7854	Status Meeting

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Phone Call	7/9/2003 12:00:00AM				Follow up on proposal
Phone Call	7/8/2003 11:00:00AM	Jonathon Hardy	Abbott WorldWide	(312) 555-2791	Referred from Abbott Ltd.
To-Do	7/8/2003 10:00:00AM	John Alfred	Ellington Tool Company	(312) 555-2212	Research
Phone Call	7/8/2003 12:00:00AM	John Abbott	Abbott Ltd.	(312) 555-7854	Follow-up - Customer Satisfaction
Phone Call	7/8/2003 12:00:00AM	Juan Adamo	Summit & Co.	(619) 555-4728	Follow-up
Phone Call	7/8/2003 12:00:00AM	Peter Bates	Alpert Fan Inc	(312) 555-8762	Follow-up
Phone Call	7/8/2003 12:00:00AM	Wyman Bro	CTL Capital Group	(847) 555-7577	Follow-up
Meeting	7/7/2003 1:00:00PM	Tom Baumstark	Burke Drill Company	(212) 555-3215	Presentation of new product line
Meeting	7/7/2003 1:00:00PM				Demonstration
Meeting	7/7/2003 11:00:00AM	Patrick Norman	Davidson Drills	(414) 555-9878	Presentation
Meeting	7/7/2003 10:00:00AM	James Thompson	Apex Industrial Washer & Dryer, Inc.	(617) 555-7887	New Customer follow up
Meeting	7/7/2003 9:00:00AM	Tom Baumstark	Burke Drill Company	(212) 555-3215	Demonstration
Phone Call	7/7/2003 9:00:00AM	Mike Majewski	Chicago Auto Products	(312) 555-7575	Follow up
Phone Call	7/7/2003 8:00:00AM	Peter Bates	Alpert Fan Inc	(312) 555-8762	Demo
Phone Call	7/7/2003 8:00:00AM				Forecasting call
Meeting	7/7/2003 12:00:00AM	Sharon Bass	US Surgical Manufacturing	(612) 555-6545	Review proposal
To-Do	7/7/2003 12:00:00AM	Janet Aceti	Sama Propety	(803) 555-3842	Follow Up - Research
Phone Call	7/10/2001 12:00:00AM	Dale Roberts	Farmco Industries	(612) 555-3300	Follow up