

History - By Account

Apex Industrial Washer & Dryer, Inc.

Unknown Contact

Completed Date/Time:	7/10/2003 5:30:01PM	Type:	Database Change	Duration:	15
User:	Administrator	Regarding:	Change to Corpcommit, Fieldcommit, Mgtcommit, Manufcommit		
Category:	Database Change	Result:	Update		
History Notes:	Corpcommit: No Old Value: Fieldcommit: No Old Value: Mgtcommit: No Old Value: Manufcommit: No Old Value:				

Completed Date/Time:	7/7/2003 1:03:07PM	Type:	Database Change	Duration:	15
User:	Administrator	Regarding:	Change to Type		
Category:	Database Change	Result:	Update		
History Notes:	Type: Add-on Old Value:				

Statistics for Unknown Contact

No. of Items:	2	Average Time Per Item:	15.00	Historical Time:	30
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James Thompson

Completed Date/Time:	6/25/2003 3:00:00PM	Type:	Phone Call	Duration:	60
User:	Dan Barret	Regarding:	New Customer follow up		
Category:		Result:	Complete		
History Notes:	James is happy with our service thus far and is interested in purchasing 100 HP handhelds. Will set up a demo for him.				

Completed Date/Time:	6/11/2003 3:00:00PM	Type:	Phone Call	Duration:	30
User:	Dan Barret	Regarding:	Won the Deal		
Category:		Result:	Complete		
History Notes:	James called to confirm that we won the deal. Will be faxing over the PO shortly!!				

Completed Date/Time:	5/28/2003 1:00:00PM	Type:	To-Do	Duration:	60
User:	Dan Barret	Regarding:	Send proposal		
Category:		Result:	Complete		
History Notes:					

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Apex Industrial Washer & Dryer, Inc.

James Thompson

Completed Date/Time:	4/22/2003 5:00:00PM	Type:	Phone Call	Duration:	60
User:	Dan Barret	Regarding:	Discuss opportunities		
Category:		Result:	Complete		
History Notes:	James is interested in our products.				

Statistics for James Thompson

No. of Items:	4	Average Time Per Item:	52.50	Historical Time:	210
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Historical Statistics for Apex Industrial Washer & Dryer, Inc.

Total No. of Items:	6	Average Time Per Item:	40.00	Total Historical Time:	240
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History - By Account

Arnold Publications

David Avery

Completed Date/Time: 6/9/2003 12:00:00PM Type: Phone Call Duration: 60
User: Ed Martinez Regarding: Lost Opp
Category: Result: Complete
History Notes: They have decided to go with Insight computers b/c they have a good relationship w/ a local VAR in Honolulu. (I told them I wouldn't mind moving there :)

Statistics for David Avery

No. of Items:	1	Average Time Per Item:	60.00	Historical Time:	60
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Historical Statistics for Arnold Publications

Total No. of Items:	1	Average Time Per Item:	60.00	Total Historical Time:	60
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