

History - By Contact

With Notes

Brian Fincher

Advising Group

Completed Date/Time:	7/3/2003 3:45:00PM	Type:	E-Mail	Duration:	1
User:	Lee Hogan	Regarding:	RE: Status of work at Abbott Ltd?		
Category:	E-Mail Sent	Result:	Complete		
History Notes:	TO : lindsay@advisinggroup.demo CC : Brian@AdvisingGroup.demo Subject: RE: Status of work at Abbott Ltd? Thanks for the update Lindsay! Lee -----Original Message----- From: Lindsay Malvin To: Lee Hogan CC: Brian Fincher Subject: RE: Sta				
Completed Date/Time:	6/25/2003 10:00:00AM	Type:	Phone Call	Duration:	15
User:	Lee Hogan	Regarding:	Follow up call		
Category:		Result:	Complete		
History Notes:	f/u call to let say it was good to meet them...look forward to working with them. Gave them my contact info again.				
Completed Date/Time:	6/24/2003 4:00:00PM	Type:	Meeting	Duration:	90
User:	Lee Hogan	Regarding:	New Partner Meeting		
Category:		Result:	Complete		
History Notes:	Had a meeting w/ Brian and Lindsay. They are a new partner in the area and are working w/ an existing customer (Abbott Ltd) on infrastructure and security. They have signed up to be a distributor for us and have a small company, but very formidable repu				
Completed Date/Time:	3/17/2003 9:44:34AM	Type:	Note	Duration:	15
User:	Administrator	Regarding:	Import Lead		
Category:		Result:			
History Notes:					

Statistics for Brian Fincher

Total No. of Items:	4	Average Time Per Item:	30.25	Total Historical Time:	121
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Ken Flemer

Auto Motor Supply

Completed Date/Time:	5/9/2003 5:27:20PM	Type:	Process	Duration:	15
User:	Lee Hogan	Regarding:	What To Do?		
Category:	PROC	Result:			
History Notes:					

Completed Date/Time:	5/9/2003 5:26:44PM	Type:	Question	Duration:	15
User:	Lee Hogan	Regarding:	Schedule Followup?		
Category:	PROC	Result:			
History Notes:	Should I schedule a follow up?				

Completed Date/Time:	5/9/2003 5:26:37PM	Type:	Note	Duration:	15
User:	Lee Hogan	Regarding:	New Note		
Category:	PROC	Result:			
History Notes:					

Statistics for Ken Flemer

Total No. of Items:	3	Average Time Per Item:	15.00	Total Historical Time:	45
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Bill Giovanni

Sanford Brokerage Company Inc.

Completed Date/Time:	9/12/2003 7:31:18AM	Type:	Note	Duration:	15
User:	Administrator	Regarding:	Questions		
Category:	Project X	Result:			
History Notes:	notes				

Statistics for Bill Giovanni

Total No. of Items:	1	Average Time Per Item:	15.00	Total Historical Time:	15
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Frank Grouter

Jensen Industries

Completed Date/Time:	6/16/2003 3:00:00PM	Type:	Phone Call	Duration:	60
User:	Ed Martinez	Regarding:	Discuss opportunities		
Category:		Result:	Complete		
History Notes:	great phone call...interested in IBM products mostly. (used to work for "Big Blue")				

Statistics for Frank Grouter

Total No. of Items:	1	Average Time Per Item:	60.00	Total Historical Time:	60
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