

History Summary Report

With Notes

Ed Martinez

Title:	Southwest & Latin America Sales	Work Phone:	(480) 368-3700
Department:	Field Sales	Direct Line:	
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	USA	Mobile:	
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Above Marine

Contact:	Helaine Hutchison	Type:	Phone Call	Duration:	60
Completed Date/Time:	6/12/2003 11:30:00AM	Regarding:	Discuss opportunities		
Category:		Result:	Complete		

History Notes: Initial call...has some interest but needs more time to decide. Has heard of us in the past.
Will f/u in a few months and drip on him until then.

Statistics for Above Marine

No. of Items:	1	Average Time Per Item:	60.00	Historical Time:	60
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American Mixing Company

Contact:	Harry Bell	Type:	Phone Call	Duration:	15
Completed Date/Time:	6/18/2003 4:24:42PM	Regarding:	Thanks for purchasing		
Category:		Result:	Complete		

History Notes: New customer f/u...thanks for purchasing!!

Contact:	Harry Bell	Type:	Meeting	Duration:	120
Completed Date/Time:	6/11/2003 11:00:00AM	Regarding:	Review proposal		
Category:		Result:	Complete		

History Notes: Had a meeting to review the final proposal and pricing. Liked everything and have decided to purchase with us!

Contact:	Harry Bell	Type:	To-Do	Duration:	60
Completed Date/Time:	6/2/2003 5:00:00PM	Regarding:	Proposal		
Category:		Result:	Complete		

History Notes:

